



Connect Chemicals is an international Producer and Distributor of Specialty Chemicals with its headquarters in Ratingen, Germany. With a product portfolio of over 300 specialty products we develop, produce and market specialty chemicals worldwide. We operate production facilities in China and have 11 offices in 8 countries in Europe, Asia and North America. Due to our expertise in the procurement and trading of specialty chemicals, integrated sourcing solutions and the continuous growth, we have become a key player in the specialty chemical market.

As we continue our strategy of growth, **Connect Chemicals Italy** is looking for an

SALES MANAGER (m|f)

Job Description

- Identify and develop new customers and markets
- Grow and maintain customer relationships at all levels
- Develop account specific strategies
- Drive business growth and improve the company's market position
- Implement a product / price / volume strategy in cooperation with the international team
- Establish and achieve a defined sales budget

Your Profile

- Experience in Sales
- Good negotiation capability with a "Close to deal" approach
- Excellent interpersonal and communication skills at all levels
- Graduate level education preferred chemistry or economic degree
- Business fluent English
- Well versed in MS Office (application software)

Our offer



- A dynamic sales role in a fast-growing office within a successful international group
- A flat organizational structure
- A competitive salary package including company car (Also for private use)
- Career opportunity in a fast growing business environment

If you are a result driven character with the passion to travel within the job, vested with a positive "Can do" attitude and a problem solver mentality, please send your CV, along with a covering letter, only by mail to applications-ccitaly@connectchemicals.com

Connect Chemicals Italia Srl
Via Torri Bianche, 9
20871 Vimercate (MB), Italy
Phone: +39 039 6080207

